



Growth Debt

- Term Debt
- Bridge and Standby Facilities

Flexible Technology Growth Capital

Growth Equity

- Minority Preferred
- Convertible Instruments

Target Company Profile

Growth stage, seeking expansion capital



Industry Focus
Technology & Technology Enabled Services (Broadly Defined)



Geography
Across North America



Preferred Sectors
Enterprise Software (SaaS) & Key Verticals (Fintech, Security, Healthcare, Others)



Revenue
\$10+ million run-rate



Profitability
Not required, growth prioritized



Investors
Bootstrapped or VC / PE backed, private or public

Why Vistara?

Flexible, tailored growth capital solutions



Unique ability to invest across the capital structure as debt and/or equity



\$3-10 million per investment (ability to syndicate larger deals)



Less dilutive, growth oriented structures. Will also subordinate to existing senior lenders



Flexible duration (1-5 years) and attractive interest only structures



Highly responsive with streamlined and transparent process to close.



Industry experienced and connected team



Funded by leading technology executives, family offices, foundations and entrepreneurs

Funding Use Cases



Expansion Organic growth initiatives



Acquisitions Standby or committed facilities



Bridging Between equity rounds, pre-IPO or exit



Liquidity Recapitalizations or buyouts of existing shareholders



Refinancing Nearing maturity, covenant concerns, or commencement of amortization

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